

DiNuzzo Index Advisors, Inc.

FEE-ONLY WEALTH MANAGERS

Interim Market Correspondence

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The Great May Swoon

By just about any measure, May was an awful month for investment performance, which is another way of saying that the past 31 days have made stock indices 5% to 10% more affordable than they were in April. However, after the dramatic (and largely unexpected) run-up through the first five months of the year, most of the major indices were still in positive territory after the decline. The Wilshire 5000 index, which is the broadest measure of all categories of U.S. stocks, lost 6.22% last month, but remains up 5.08% with 30 days to go before 2012's halfway mark. The comparable Russell 3000 index fell 6.18% in May, but is still in positive territory so far this year, up 5.20%.

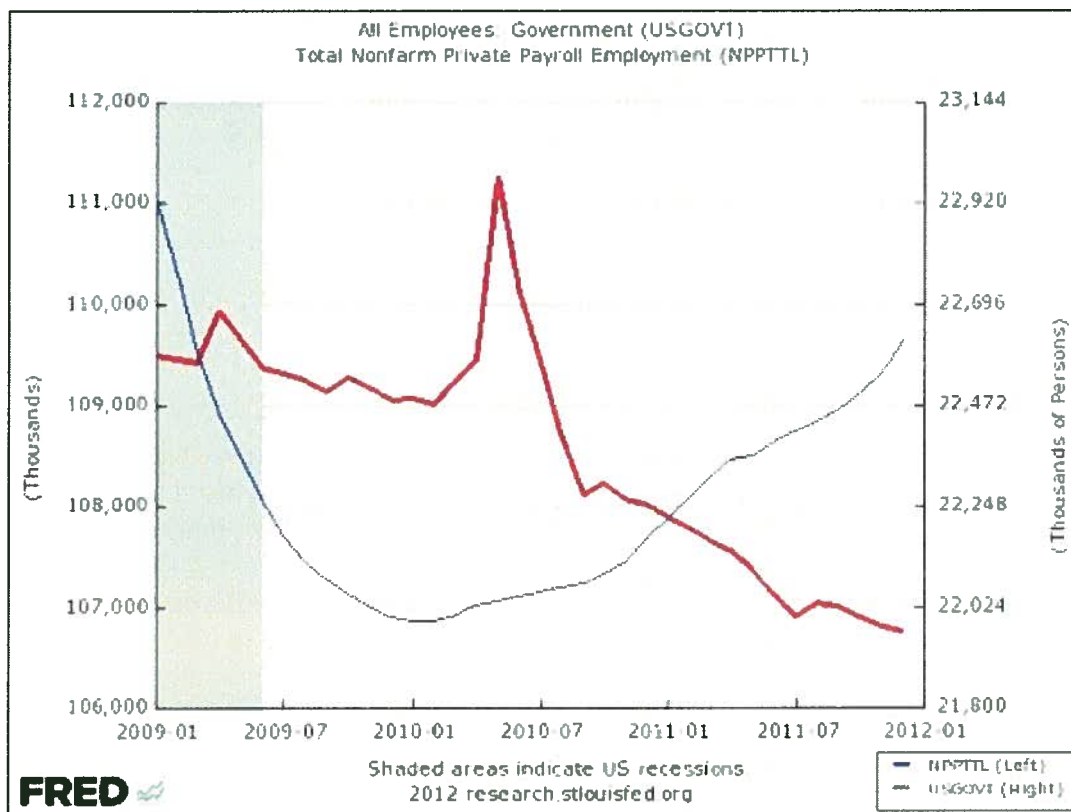
The stock market is fundamentally a gauge of optimism or pessimism for investors. If we think the future is bright, as most shareholders apparently believed until the end of April, there is more demand for more shares and prices go up. So we have to ask: why did sentiment turn around so dramatically, and does the herds of investors know something important about the future?

The headlines have suggested two reasons for gloom. The first is jobs. The latest employment report from the Labor Department shows the first increase in U.S. unemployment in 11 months, as the jobless rate ticked up from 8.1% to 8.2%. In the simplest possible terms, these numbers are interpreted as meaning that companies aren't hiring new workers as quickly as new workers are coming on the market. However, buried in the Labor Department report is a statistic on "labor force participation" that shows that more than 600,000 people got off their couches rejoined the work force in May. Somebody, somewhere, is feeling more optimistic about the jobs picture.

The report also said that the overall economy had added just 69,000 new jobs. However, a survey from the payrolls processing company Automatic Data Processing (ADP) showed that the American private sector added 133,000 new jobs in May, meaning that much of the job loss was in government and public sector payrolls.

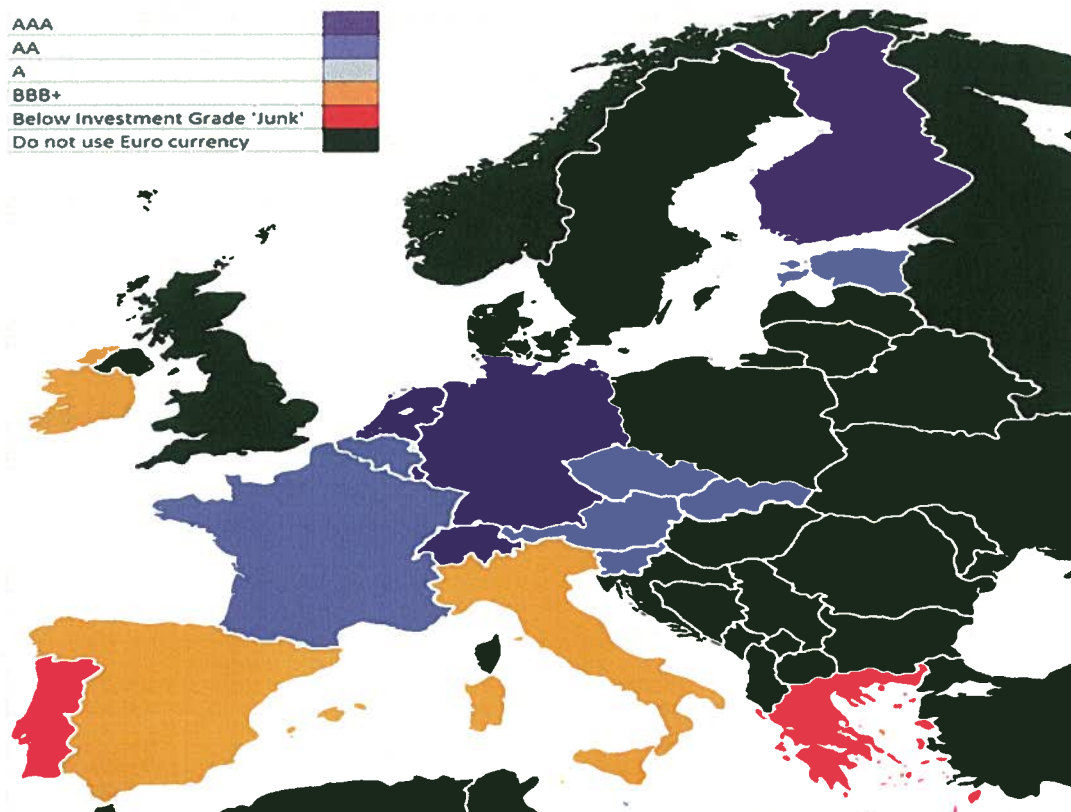
Is this true? If you look at the chart below, the trend is very different from what you are likely hearing in the news reports. The red line, which is trending depressingly downward after a brief stimulus-related spike in 2010, is federal government employment, which corresponds with the numbers on the right-hand side. As you can see, Washington's payroll is declining dramatically, as the country works to restore its fiscal balance. Since the beginning of 2009, over half a million government jobs have been slashed or eliminated altogether.

The blue line looks a bit more hopeful. That represents the total number of private sector jobs in the U.S., corresponding with the numbers on the right-hand side. The Great Recession caused a dramatic free-fall in total private employment that bottomed out around January of 2010. Since then, you can see a steady (and largely unreported) improvement in the jobs picture exactly where we would want it: in the private sector, in the for-profit companies that most of us invest in.



The other reason why investors have become allergic to stocks, according to the press, is the continuing fiscal problems in Europe. Overall Eurozone unemployment has reached 11%, and economists believe that a recession has either begun or is imminent. There are worries that Spain and Ireland could fall into the same economic precipice as Greece. Spain's 10-year bonds are now trading at a 6.7% yield, their highest level since November.

You can see, in the map below, a kind of "cheat-sheet" on where the sovereign debt problems are most acute. Purple countries are not in danger, the orange countries are facing worrisome conditions, and the bonds issued by countries painted in red are basically downgraded to junk bond status.



The recent selloff suggests that many investors are expecting widespread defaults in Europe that will spread (the word "contagion is often used) to the U.S. banking system, and from there into the U.S. economy, not unlike the way the collapse of U.S. investment banks caused the Great Recession.

However, if you read the news reports closely, you see that the European governments have a solution at hand, which some are reluctant to put into place. The new French government has proposed that the European Central Bank be authorized to issue its own bonds. This would make Europe function more like the U.S. fiscal system, where the states (comparable to the individual European countries) issue bonds, and our government (comparable to the ECB) also has borrowing power to sell Treasuries. The money raised by those Eurobonds would be used to contain the crisis, and the interest rate to Eurobond investors would be dramatically lower than what the countries in orange and red are currently paying in the open markets.

Presto! The ECB would step in as their surrogate borrower, swap their high rates for its lower rates, and eliminate the threat of contagion. Of course, this would also expose the purple countries to the credit risks of the orange and red ones (this is why Germany is dragging its feet on the idea), but presumably any deal would come with guarantees about future fiscal discipline, and would remove the crushing borrowing costs from countries as they dig out of their debt. That, in turn, would allow these countries to begin re-growing their economies, which might reduce the size and extent of the expected Eurozone recession.

Armed with this information, pessimistic stock investors might want to take another look at their European fears, and ask themselves: will European leaders eventually accept this way out of the crisis? Or will they allow the economic crisis to spiral out of control?

Meanwhile, it might be helpful to ask: where, in the entire world, do investors feel the safest? Recently, German government 2-year bonds were issued at auction, where investors were willing to accept a negative yield for the first time in the country's history. That means that investors, today, are willing to pay the German government for the privilege of lending to it. This follows a record-setting Treasury Inflation Protected Securities (TIPS) auction issued by the U.S. government, which was also priced at a negative yield. These are unprecedented events, and suggest that you and I are fortunate to be living in a nation whose debt is regarded by investors as one of the safest havens in the history of finance.

On A Lighter Side

By most objective measures, the world is a better place to live today than it was in, say, the 1950s. We have color television and a zillion more channels. The Internet provides access to more information than was ever available in an encyclopedia (and it's updated). Refrigerators don't need to be manually defrosted. Cars are more fuel-efficient, and our phones are more powerful computing devices than the vacuum tube-driven processors that were used to send the first people into space. Think about that the next time you play Angry Birds.

But a recent list first published in the Chicago Tribune offers one person's inventory of things that have NOT improved in the past 60 years. It includes the cost (way up) and quality (way down) of higher education, the lower cleaning ability of dishwasher soap, and the fact that we don't get full service--including washed windows and a check of the tire pressure--at the gas station anymore. Air travel used to feel like a special experience; now, at best the experience is more like what you get at the bus terminal; at worst, it can feel like herding cattle. Professional athletes are paid a lot more and, perhaps in a total coincidence, tickets to sporting events are dramatically higher than they used to be.

You can see the full list here: <http://www.chicagonow.com/lists-that-actually-matter/2012/05/26-things-that-used-to-be-better-according-to-my-old-man-thanks-pop/>), and decide for yourself whether canned corn does or doesn't taste as good as it used to, or whether the ever-shorter racing careers of the top thoroughbred race horses makes for lower fan loyalty and interest. Perhaps the most interesting aspect of the whole exercise is that the author (who was actually compiling a list made by his father) could only come up with 26 things that are not as good as they used to be. I'll bet you'd have no trouble thinking of twice that many things that have improved dramatically since the 1950s.

Sincerely,

A handwritten signature in blue ink, appearing to be 'P.J. DiNuzzo', with a stylized, cursive script.

P.J. DiNuzzo, CPA, PFS®, MSTx, MBA
President, Founder, and Chief Investment Officer

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